

## ProShip, Inc. and Open Sky Group Unite to Redefine Supply Chain Excellence

Brookfield, January 26, 2024 — ProShip, Inc., a trusted leader in [multi-carrier parcel shipping software](#), and Open Sky Group, a prominent authority in supply chain solutions, proudly announce their strategic collaboration. Leveraging a collective experience of over four decades, ProShip and Open Sky Group aim to streamline and enhance enterprise shippers' supply chain strategies. This partnership will amalgamate standard warehouse processes, supply chain best practices, and proven synergies to drive customer success.

Working together, ProShip and Open Sky Group comprehend the crucial objectives for shippers in the current logistics environment. Combating labor expenses, reducing shipping costs, and enhancing profitability and visibility are key focuses. Through the integration of ProShip's versionless shipping software combined with Open Sky Group's premier supply chain advisory services, joint customers can achieve these goals. The scalable features encompass advanced supply chain performance, including basic parcel and less-than-truckload (LTL) execution, sophisticated carrier optimization, international shipping, business rule automations, and hazmat processing.

"At ProShip, we are committed to continuous innovation, reliability, and delivering customer-centric solutions. Our shipping solution sets the industry standard for parcel shipping, processing billions of packages seamlessly and freeing up valuable time for businesses to focus on driving innovation and growth," said Justin Cramer, Co-Founder at ProShip. "We're proud to partner with Open Sky Group to help customers eliminate their supply chain bottlenecks and get packages out the door quickly and mitigate revenue loss."

We recognize the pivotal role of supply chain management in today's business landscape and are always looking for an opportunity to showcase our commitment to enhancing operational efficiency and excellence," said *Michael Pinzl, VP of Sales* at Open Sky Group. "Together with ProShip, customers can expect streamlined supply chain workflows and add shipping as a competitive advantage by automating rate shopping, carrier compliance, system updates and business rules."

The announcement of this partnership solidifies the strategic alliance between two industry-leading supply chain solutions, offering shippers unparalleled access to cutting-edge capabilities. Combining ProShip's versionless, parcel-focused, and flexible shipping solutions with Open Sky Group's extensive expertise in supply chain advisory services, shippers' capabilities will elevate all while redefining the landscape of supply chain excellence.

### **About ProShip**

***Making complex parcel shipping challenges simple & cost-effective.*** ProShip is the most trusted provider of automated multi-carrier shipping software for parcel. With simple carrier connectivity and high flexibility, ProShip enables complex features & functions, such as maintaining compliance, executing multi-carrier rate shopping with unified business logic, and empowering omnichannel fulfillment. Because ProShip integrates with multiple parts of your Enterprise Software Stack (ESS), our multicarrier shipping solution can automate the supply chain workflow & turn your parcel shipping operation into an efficient powerhouse. For more information, please visit [www.proshipinc.com](http://www.proshipinc.com).

## **About Open Sky Group**

Open Sky Group stands as a global leader in supply chain technology, boasting a carefully curated portfolio with best-of-breed partners and cutting-edge SaaS platforms. Our diverse operational expertise in multiple supply chain solutions empowers your operations with proven and unparalleled service.

Through our extensive supply chain proficiency and customer-centric focus, we operate as an extension of your existing operations. Being a single solution architect with fluent multi-technology translation, Open Sky Group is your premier supply chain advisor. By merging our partner portfolio with our state-of-the-art SaaS platform, you now possess a comprehensive toolkit for achieving end-to-end supply chain excellence.

At Open Sky Group, our supply chain experts are dedicated to revolutionizing the way you manage your supply chain. We work to propel your business toward unprecedented levels of success through maximized profitability and efficiency in an increasingly competitive landscape.

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